

GCC STARTUP ECOSYSTEM NEWS JANUARY 2020

HEADLINES

2019 a record year for startup investments

Uber completes \$3.1 acquisition of Careem

Dubai Council announces Dubai Future District & AED1 billion Fund Magnitt's 2019 Venture Investment Report shows a record year with \$704 million total funding across 564 deals.

The largest exit for a Middle East startup, Careem preserves it brand while becoming a wholly-owned subsidiary of Uber.

Dubai Council announces initiative to support startups. Dubai Future District to connect Emirates Towers with the Dubai World Trade Center and the Dubai International Financial Center (DIFC)

INVESTMENTS

Sarwa (Fintech, UAE), \$8.M Series A, from Kuwait Projects Company Holding (KIPCO), DIFC, et al

Lorryz (logistics, UAE), \$1.4M Seed round, from Emirates Investment and Development Center et al

Saryah (travel & tourism, KSA) undisclosed amount & round, from Wadi Makkah Ventures Company Mubawab (Real estate, Morocco), \$7M undisclosed round, from Emerging Markets Property Group

Basma (health tech, Lebanon), \$1.2M Seed round, led by B&Y Venture Partners and Cedar Mundi Ventuers

spiderSilk (cybersecurity, UAE) undisclosed amount & round, led by Global Ventures Saee (logistics, KSA), \$2.4M Series A, from Business Incubators and Accelerators Company (BIAC) et al

FODEL (logistics, UAE) undisclosed amount & round, from Dubai Cultiv8 Investments Limited

Leap (F&B, KSA) undisclosed amount & round, from an angel investor

INVESTMENT HIGHLIGHTS Magnitt's 2019 Investment Report

UAE ranks 1st in amount of funding, Egypt in number of deals and KSA as fastest growing in both areas

In terms of sectors Transportation took 1st place in amount of funding, FinTech ranks 1st in number of deals and IT Solutions is the fastest growing sector in both areas \$704M total amount of funding in MENA tech startups

Total number of deals in 2019

564

\$1.9M Average investment size



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STARTUPS

Anghami assesses business options of either potential sale to Orbit Showtime Network valued at \$400M or raising funds to expand ops

Ghost kitchen operator Kitopi (founded in Dubai in 2017), signs 10-year lease in Manhattan for its New York operations

Uber sells Uber Eats in India to Zomato in an all-stock deal giving Uber 9.99% ownership in Zomato

On-demand fuel delivery CAFU (UAE), expands to Muscat, Oman via its partnership with Al Maha Petroleum

Coffee ordering app Cofe (Kuwait) prepares to launch in London by April 2020 DMCC, Crypto Valley Venture Capital and CV Labs to launch Crypto Valley, the world's largest ecosystem for cryptographic, blockchain & distributed ledger technologies.

Delivery Hero consolidates food delivery across its GCC brands under Talabat brand including Carriage

Careem to lay off around 150 employees and pull out operations from Oman and Turkey markets

E-scooter startup Bird (USA) acquires competitor Circ, which operates in Europe and Middle East

EVENTS & DEADLINES

03 February Middle East Youth Expo, Abu Dhabi

10 February Application Deadline: APIficator Challenge (KSA)

11-12 February STEP Conference, Dubai

26 February Application Deadline: Dubai Smartpreneur Challenge

10 March Application Deadline: startAD Corporate Sprint Accelerator, Abu Dhabi

30-31 March Innovate4Good Forum, Abu Dhabi

ARTICLES WORTH READING

African Business

Egypt's tech sector battles to deepen growth

Zawya

Saudi Arabia fastest growing country for start-up funding deals in MENA

Magnitt Geographical shifts in the MENA startup ecosystem



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VC NEWS

Saudi's Public Investment Fund (PIF) will not invest in SoftBank Vision Fund 2 (for now).

Vision Fund 2 has a target of \$108 billion, of which \$38 billion would come from SoftBank itself

Saudi Aramco Energy Ventures, (Dhahran, KSA) plans to set up \$500 million (Dh1.84bn) fund

Fund to boost investments in the technology sector, and set up office in Beijing, China

Abu Dhabi Investments Office announced AED60M (US\$16.3M) investments in 6 ventures & signing of matching fund deal

Securrency, TruKKer, Sarwa, YACOB and Okadoc via the Venture Fund, and signing of first matching fund deal with Global Ventures under the New Fund Managers Programme

VentureSouq sold its stake in Frontier Car Group to OLX Group

Frontier Car Group is an online and offline marketplace for used cars based in Germany,

COWORKING

Hub71 launches Microsoft Reactor Program

The Program is available for Hub71 residents and the broader community, free of charge

Hub71 adds 17 startups to its Incentive Programme

This brings total of 35 startups members benefitting from free housing, office space, health insurance for seed companies & 50% subsidy for emergent companies

ACCELERATORS / INCUBATORS

Dubai Smart City Accelerator concludes its 3rd cohort with a Demo Day for 11 startups

Krypto Labs & UAE Space Agency sign for a 3-month incubation programme.

Astrolabs KSA graduates 17 startups from its "Forward KSA" accelerator programme

DIFC FinTech Hive's Scale Up Accelerator Programme signs up 6 partners: MEVP, Etisalat, DIFC FinTech Fund, Dubai Cultiv8, FALCOM Financial

Mohammed bin Rashid Innovation Fund (MBRIF) selects 11 startups Startups to join the programme, bringing a total of 39 members since its launch in 2018



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